## STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

#### QUARTERLY FINANCIAL REPORTING FORM

Submitted on 2/10/2003 12:24:36 PM

		1
1.	FOR THE QUARTER ENDING:	December 31, 2002
2.	Name:	Ameritas Managed Dental Plan, Inc.
3.	File Number:(Enter last three digits) 933-0	033
4.	Date Incorporated or Organized:	March 20, 1967
5.	Date Licensed as a HCSP:	March 20, 1967
6.	Date Federally Qualified as a HCSP:	
7.	Date Commenced Operation:	April 5, 1967
8.	Mailing Address:	151 Kalmus Drive, Suite J3, Costa Mesa, CA 92626
9.	Address of Main Administrative Office:	151 Kalmus Drive, Suite J3, Costa Mesa, CA 92626
10.	Telephone Number:	714-437-5966
11.	HCSP's ID Number:	933-0033
12.	Principal Location of Books and Records:	151 Kalmus Drive, Suite J3, Costa Mesa, CA 92626
13.	Plan Contact Person and Phone Number:	JoAnn M. Martin (402) 467-7700
14.	Financial Reporting Contact Person and Phone Number:	Lyle D. Brennan (714) 437-5966
15.	President:*	Sherry Anne Hobbs
16.	Secretary:*	Donald Robert Stading
17.	Chief Financial Officer:*	Joann Marie Martin
18.	Other Officers:*	David Charles Moore - Chairman of the Board
19.		Robert Carl Barth - Controller
20.		William Wallace Lester - Treasurer
21.		
22.	Directors:*	Lawrence Joseph Arth
23.		Sherry Anne Hobbs
24.		Kenneth Clair Louis
25.		Joann Marie Martin
26.		David Charles Moore
27.		Donald Robert Stading
28.		Kenneth Lee VanCleave
29.		
30.		
31.		

The officers listed on lines 15 through 17 of the health care service plan noted on line 2, being duly sworn, each for himself or herself, deposes and says that they are the officers of the said health care service plan, and that, for the reporting period stated above, all of the herein assets were the absolute property of the said health care service plan, free and clear from any liens or claims thereon, except as herein stated, and that these financial statements, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said health care service plan as of the reporting period stated above, and of its income and deductions therefrom for the period reported, according to the best of their information, knowledge and belief, respectively.

knowledge and belief, respectively.	
32. President	Sherry Ause Hobbs
33. Secretary	Dougld Robert Stading
34. Chief Financial Officer	JoAcon Marie Mantin
* Show full name (initials not accepted) and indicate statement.	by sign (#) those officers and directors who did not occupy the indicated position in the previous
35. Check if this is a revised filing:	
36. If all dollar amounts are reported in thousands	(000), check her

Check My Work.

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

## QUARTERLY FINANCIAL REPORTING FORM

### SUPPLEMENTAL INFORMATION

		1
1.	Are footnote disclosures attached with this filing?	No 🔻
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No 🔻
3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No 🔻
4.	Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets).	No 🔻
5.	Are there any significant changes reported on Schedule G, Section III?	No 🔽
6.	If "yes", describe:	

#### REPORT #1 ---- PART A: ASSETS

	1	2
HDDENT	ASSETS:	Current Period
1.	Cash and Cash Equivalents	776,658
2.	Short-Term Investments	770,030
3.	Premiums Receivable - Net	86,267
4.	Interest Receivable	1,350
5.	Shared Risk Receivables - Net	1,550
6.	Other Health Care Receivables - Net	
7.	Prepaid Expenses	11,169
8.	Secured Affiliate Receivables - Current	11,10
9.	Unsecured Affiliate Receivables - Current	
10.		105.06
	Aggregate Write-Ins for Current Assets TOTAL CURRENT ASSETS (Items 1 to 10)	105,96′ 981,41
11.	TOTAL CURRENT ASSETS (Items 1 to 10)	901,41
THER AS	COUNTY.	
		61.51
12.	Restricted Assets	61,514
13.	Long-Term Investments	
14.	Intangible Assets and Goodwill - Net	
15.	Secured Affiliate Receivables - Long-Term	
16.	Unsecured Affiliate Receivables - Past Due	
17.	Aggregate Write-Ins for Other Assets	(
18.	TOTAL OTHER ASSETS (Items 12 to 17)	61,514
DODEDT	SV AND EQUIPMENT	
	Y AND EQUIPMENT	
19.	Land, Building and Improvements	
20.	Furniture and Equipment - Net	
21.	Computer Equipment - Net	
22.	Leasehold Improvements -Net	
23.	Construction in Progress	
24.	Software Development Costs	
25.	Aggregate Write-Ins for Other Equipment	(
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	(
27.	TOTAL ASSETS	1,042,925
ETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS	
1001.	Capitation Paid in Advance	77,307
	Deferred Income Taxes	
1002.		27,940
1002. 1003.	Income Tax Receivable	· · · · · · · · · · · · · · · · · · ·
	Income Tax Receivable	· · · · · · · · · · · · · · · · · · ·
1003.	Income Tax Receivable  Summary of remaining write-ins for Item 10 from overflow page	· · · · · · · · · · · · · · · · · · ·
1003. 1004.		714
1003. 1004. 1098.	Summary of remaining write-ins for Item 10 from overflow page	714
1003. 1004. 1098. 1099.	Summary of remaining write-ins for Item 10 from overflow page	714
1003. 1004. 1098. 1099.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)	714
1003. 1004. 1098. 1099. ETAILS (	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)	714
1003. 1004. 1098. 1099. ETAILS 0 1701. 1702.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)	714
1003. 1004. 1098. 1099. ETAILS (1701. 1702. 1703.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)	714
1003. 1004. 1098. 1099. ETAILS 0 1701. 1702. 1703. 1704.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  DF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	714
1003. 1004. 1098. 1099. ETAILS 0 1701. 1702. 1703. 1704. 1798.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS  Summary of remaining write-ins for Item 17 from overflow page	105,96
1003. 1004. 1098. 1099.  ETAILS 1701. 1702. 1703. 1704. 1798. 1799.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  DF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	105,96
1003. 1004. 1098. 1099.  ETAILS 0 1701. 1702. 1703. 1704. 1798. 1799.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS  Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	105,96
1003. 1004. 1098. 1099.  ETAILS 1701. 1702. 1703. 1704. 1798. 1799.  ETAILS 6 2501. 2502.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS  Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	105,96
1003. 1004. 1098. 1099.  ETAILS 1701. 1702. 1703. 1704. 1798. 1799.  ETAILS 2501. 2502. 2503.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS  Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	105,96
1003. 1004. 1098. 1099.  ETAILS 1701. 1702. 1703. 1704. 1798. 1799.  ETAILS 6 2501. 2502.	Summary of remaining write-ins for Item 10 from overflow page TOTALS (Items 1001 thru 1004 plus 1098)  OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS  Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	27,946 714 105,967

#### REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Comment Danied	
			Current Period	
			Non-	
	LIABILITIES:	Contracting	Contracting	Total
1.	Trade Accounts Payable	54,151	XXX	54,15
2.	Capitation Payable		XXX	
3.	Claims Payable (Reported)	775		77
4.	Incurred But Not Reported Claims	32,315		32,31
5.	POS Claims Payable (Reported)			
6.	POS Incurred But Not Reported Claims			
7.	Other Medical Liability			
8.	Unearned Premiums	268,962	XXX	268,96
9.	Loans and Notes Payable		XXX	
10.	Amounts Due To Affiliates - Current		XXX	
11.	Aggregate Write-Ins for Current Liabilities	64,022	0	64,02
12.	TOTAL CURRENT LIABILITIES (Items 1 to 11)	420,225	0	420,22
	BILITIES:	120,225		.20,22
13.	Loans and Notes Payable (Not Subordinated)		XXX	
14.	Loans and Notes Payable (Subordinated)  Loans and Notes Payable (Subordinated)		XXX	
15.	• • • • • • • • • • • • • • • • • • • •		XXX	
	Accrued Subordinated Interest Payable		XXX	
16.	Amounts Due To Affiliates - Long Term			
17.	Aggregate Write-Ins for Other Liabilities	0	XXX	
18.	TOTAL OTHER LIABILITIES (Items 13 to 17)	0	XXX	
19.	TOTAL LIABILITIES	420,225	0	420,22
T WORT				
20.	Common Stock	XXX	XXX	27,00
21.	Preferred Stock	XXX	XXX	
22.	Paid In Surplus	XXX	XXX	1,200,00
23.	Contributed Capital	XXX	XXX	
24.	Retained Earnings (Deficit)/Fund Balance	XXX	XXX	-608,58
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	4,28
26.	TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	622,70
27.	TOTAL LIABILITIES AND NET WORTH	XXX	XXX	1,042,92
TAILS O	F WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	ABILITIES		
1101.	Commissions Payable	16,610		16,61
1102.	Amounts Due to Affiliates	47,412		47,41
1103.	Income Tax Payable	0		
1104.				
1198.	Summary of remaining write-ins for Item 11 from overflow page			
1199.	TOTALS (Items 1101 thru 1104 plus 1198)	64,022	0	64,02
	•			
TAILS O	F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI	LITIES		
1701.			XXX	
1702.			XXX	
1703.			XXX	
1704.			XXX	
1798.	Summary of remaining write-ins for Item 17 from overflow page		XXX	
		0		
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	0	XXX	
TATION		VODTH ITEMS		
	F WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET V			
2501.	Accumulated other comprehensive income	XXX	XXX	4,28
2502.		XXX	XXX	
2503.		XXX	XXX	
		XXX	XXX	
2504.		717171		
2504. 2598.	Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
REVENUE		0.50.057	2 660 050
1.	Premiums (Commercial)	869,967	3,668,058
2.	Capitation		
3.	Co-payments, COB, Subrogation		
4.	Title XVIII - Medicare		
5.	Title XIX - Medicaid		
6.	Fee-For-Service		
7.	Point-Of-Service (POS)		
8.	Interest	2,502	11,584
9.	Risk Pool Revenue		
10.	Aggregate Write-Ins for Other Revenues	0	
11.	TOTAL REVENUE (Items 1 to 10)	872,469	3,679,642
EXPENSE			
	and Hospital		
12.	Inpatient Services - Capitated		
13.	Inpatient Services - Per Diem		
14.	Inpatient Services - Fee-For-Service/Case Rate		
15.	Primary Professional Services - Capitated	381,108	1,672,041
16.	Primary Professional Services - Non-Capitated	85,370	334,743
17.	Other Medical Professional Services - Capitated		
18.	Other Medical Professional Services - Non-Capitated		
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS		
20.	POS Out-Of-Network Expense		
21.	Pharmacy Expense - Capitated		
22.	Pharmacy Expense - Fee-for-Service		
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	120,429	484,718
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	586,907	2,491,502
Adminis	· ,	200,500	_, ., -,,-
25.	Compensation	209,198	824,026
26.	Interest Expense	207,170	021,020
27.	Occupancy, Depreciation and Amortization	25,967	95,706
28.	Management Fees	23,707	23,700
29.	Marketing	5,289	29,410
30.	•	3,209	29,410
	Affiliate Administration Services	19 177	172 10
31.	Aggregate Write-Ins for Other Administration	48,177 288,631	173,18
32.	TOTAL ADMINISTRATION (Items 25 to 31)	,	, ,-
33.	TOTAL EXPENSES	875,538	3,613,825
34.	INCOME (LOSS)	-3,069	65,81
35.	Extraordinary Item	755	24.15
36.	Provision for Taxes	-755	24,159
37.	NET INCOME (LOSS)	-2,314	41,65
NET WOR		605.075	570.70
38.	Net Worth Beginning of Period	625,275	579,79
39.	Audit Adjustments		
40.	Increase (Decrease) in Common Stock		
41.	Increase (Decrease) in Preferred Stock		
42.	Increase (Decrease) in Paid in Surplus		
43.	Increase (Decrease) in Contributed Capital		
44.	Increase (Decrease) in Retained Earnings:		
45.	Net Income (Loss)	-2,314	41,65
46.	Dividends to Stockholders		
47.	Aggregate Write-Ins for Changes in Retained Earnings	-261	1,24
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	
49.	NET WORTH END OF PERIOD (Items 38 to 48)	622,700	622,70

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	Current Feriod	Tear-10-Date
1001.	OF WRITE-IND AGGREGATED AT ITEM TO FOR OTHER REVENUES		
1001.			
1002.			
1003.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page	0	
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	0	(
	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EX		
2301.	Dental Service Director	7,500	30,000
2302.	Quality of Care Allocation	112,929	454,718
2303.			
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	120,429	484,718
DETAILS 3101.	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES Office & Subscriber Expense	44,567	68,533
	Professional Services	107,150	510,800
3102.			
3103.	Taxes, Licenses & Fees	6,133	37,937
3104.	Insurance	3,256	10,629
3105.	Internal Quality of Care Allocation	-112,929	-454,718
3106.			
3198.	Summary of remaining write-ins for Item 31 from overflow page	10.1==	
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	48,177	173,181
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.	Net Unrealized Investment Gain on Securities/(Loss)	-261	1,247
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	-261	1,247
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT		,
4801.			
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	0	(

## REPORT #3: STATEMENT OF CASH FLOWS (Direct Method)

	1	2	3
		Current Period	Year-to-Date
CASH FLO	OW PROVIDED BY OPERATING ACTIVITIES	Current Ferrod	Tear-to-Date
1.	Group/Individual Premiums/Capitation		
2.	Fee-For-Service		
3.	Title XVIII - Medicare Premiums		
-			
4.	Title XIX - Medicaid Premiums		
5.	Investment and Other Revenues		
6.	Co-Payments, COB and Subrogation		
7.	Medical and Hospital Expenses		
8.	Administration Expenses		
9.	Federal Income Taxes Paid		
10.	Interest Paid		
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	0	C
CASH FLO	OW PROVIDED BY INVESTING ACTIVITIES		
12.	Proceeds from Restricted Cash and Other Assets		
13.	Proceeds from Investments		
14.	Proceeds for Sales of Property, Plant and Equipment		
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments		
17.	Payments for Property, Plant and Equipment		
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	0	(
	OW PROVIDED BY FINANCING ACTIVITIES:	0	
19.	Proceeds from Paid in Capital or Issuance of Stock		
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates		
23.	Principal Payments on Loans from Affiliates		
24.	Dividends Paid		
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	C
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	0	C
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	0	C
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER		
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	0	(
	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIE	S:	
30.	Net Income	-2,314	41,658
	ents to Reconcile Net Income to Net Cash Provided by Operating Activities	2,511	11,050
31.			
	Depreciation and Amortization		
32.	Decrease (Increase) in Receivables		
33.	Decrease (Increase) in Prepaid Expenses		
34.	Decrease (Increase) in Affiliate Receivables		
35.	Increase (Decrease) in Accounts Payable		
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool		
37.	Increase (Decrease) in Unearned Premium		
38.	Aggregate Write-Ins for Adjustments to Net Income	0	C
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	0	(
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	-2,314	41,658
	(Item 30 adjusted by Item 39 must agree to Item 11)	,-	,
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAL	NCING ACTIVIT	TES
2501.	or water in its order to the interest of the i		L
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
2599.	TOTALS (Items 2501 thru 2503 plus 2598)	0	(
<b>DETAILS</b>	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME		_
3801.			
3802.			
3803.			
3898.	Summary of remaining write-ins for Item 38 from overflow page		
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	0	0

REPORT #3: STATEMENT OF CASH FLOWS (Indirect Method)

	REPORT #3: STATEMENT OF CASH FLOWS (Indirect M	1	2
		Current Period	Year-to-Date
	OWS FROM OPERATING ACTIVITIES:	2 21 4	41.650
1.	Net Income (Loss)	-2,314	41,658
	ENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED (USED)		
	ATING ACTIVITIES:		0.4
2.	Depreciation and Amortization	-6	-24
3.	Unrealized Gains/Losses on Equity Securities		
4.	Gain/Loss on Sale of Assets	12.666	6.026
5.	Deferred Income Taxes	-13,666	-6,836
	IN OPERATING ASSETS AND LIABILITIES		
	Decrease in Operating Assets:	20.104	40.062
6.	Receivables	29,104	40,063
7.	Prepaid Expenses	7.110	714
8.	Affiliate Receivables	5,119	-714
9.	Aggregate write-ins for (increase) decrease in operating assets	5,587	108,454
	Decrease) in Operating Liabilities:		
10.	Trade Accounts Payable		
11.	Capitation Payable		
12.	Claims Payable and IBNR	5,512	9,028
13.	Other Medical Liability		
14.	Unearned Premiums		
15.	Affiliate Payables	-797	-30,355
16.	Aggregate write-ins for increase (decrease) in operating liabilities	48,258	-64,485
17.	NET CASH PROVIDED (USED) IN OPERATING ACTIVITIES	76,797	96,789
CASH FLO	OW FROM INVESTING ACTIVITIES		
18.	Proceeds from Restricted Cash and Other Assets		
19.	Proceeds from Investments		
20.	Proceeds for Sales of Property, Plant, and Equipment		
21.	Payments for Restricted Cash and Other Assets		
22.	Payments for Investments		
23.	Payments for Property, Plant, and Equipment		
24.	Aggregate write-ins for cash flow provided by investing activities	0	0
25.	NET CASH PROVIDED (USED) IN INVESTING ACTIVITIES	0	0
CASH FLO	OW FROM FINANCING ACTIVITIES		
26.	Proceeds from Paid-in-Capital or Issuance of Stock		
27.	Loan Proceeds from Non-Affiliates		
28.	Loan Proceeds from Affiliates		
29.	Principal Payments on Loans from Non-Affiliates		
30.	Principal Payments on Loans from Affiliates		
31.	Dividends Paid		
32.	Principal Payments under lease obligations		
33.	Aggregate write-ins for cash flow provided by financing activities	0	0
34.	NET CASH PROVIDED (USED) IN FINANCING ACTIVITIES	0	0
35.	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	76,797	96,789
36.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	699,861	679,869
37.	CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	776,658	776,658

## **REPORT #3: STATEMENT OF CASH FLOWS (Indirect Method)**

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 9 FOR (INCREASE) DECREASE IN OF	PERATING ASSET	rs
901.	Other Assets	-9,796	4,600
902.	Capitation Paid in Advance	15,383	43,854
903.	Funds on Deposit	0	60,000
998.	Summary of remaining write-ins for Item 9 from overflow page		
999.	TOTALS (Items 901 thru 903 plus 998)	5,587	108,454
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 16 FOR INCREASE (DECREASE) IN O	PERATING LIAE	BILITIES
1601.	Income Tax Payable		
1602.	Unearned Fees	37,020	-61,746
1603.	Other	11,238	-2,739
1698.	Summary of remaining write-ins for Item 16 from overflow page		
1699.	TOTALS (Items 1601 thru 1603 plus 1698)	48,258	-64,485
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 24 FOR CASH FLOW PROVIDED BY	INVESTING ACT	IVITIES
2401.			
2402.			
2403.			
2498.	Summary of remaining write-ins for Item 24 from overflow page		
2499.	TOTALS (Items 2401 thru 2403 plus 2498)	0	0
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 33 FOR CASH FLOW PROVIDED BY	FINANCING ACT	IVITIES
3301.			
3302.			
3303.			
3398.	Summary of remaining write-ins for Item 33 from overflow page		
3399.	TOTALS (Items 3301 thru 3303 plus 3398)	0	0

#### REPORT #4: ENROLLMENT AND UTILIZATION TABLE

#### TOTAL ENROLLMENT

TOTAL ENROPEMENT											
1	2	3	4	5	6	Total Member A	Ambulatory Encou	nters for Period	10	11	12
					Cumulative						
					Enrollee				<b>Total Patient</b>	Annualized	Average
	Total Enrollees At End of	Additions During	Terminations During	Total Enrollees at End of	Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	22,620	3,294	3,519	22,395	66,796			0		0	
2. Medicare Risk				0				0			
3. Medi-Cal Risk				0				0			
4. Individual	6,897	353	546	6,704	20,388			0		0	
5. Point of Service				0				0			
6. Aggregate write-ins for Other	0	0	0	0	0	0	0	0	0		
7. Total Membership	29,517	3,647	4,065	29,099	87,184	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	EGATED AT ITEM 6 FOR	OTHER SOURCES O	F ENROLLMENT								
601.				0				0			
602.				0				0			
603.				0				0			
Summary of remaining write-ins for											
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 603 plus	0	0		0	0		0	0	0		
699. 698) (Line 6 above)	0	1	0	0	0	0	0	0	0		

## **SCHEDULE A-1 (CASH)**

1	2	3
Name of Depository (List all accounts even if closed during the period)	Account Number	Balance*
1.	Account Number	Datance
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9. Total Cash on Deposit	0	
10. Cash on Hand (Petty Cash)		
11. Total Cash on Hand and on Deposit (Repor	t #1, Part A, Line 1)	0

## SCHEDULE A-2 RESTRICTED ASSETS

	_	_
1	2	3
Name of Depository		
Name of Depository		
(List all accounts even if closed during period)	Account Number	Balance*
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19. Total Restricted Assets	0	

<sup>\*</sup> Indicate the Balance Per the HMO's Records

#### **SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)**

Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable

	1	2	3	4	5
	Name of Debtor	31-60 Days	61-90 Days	Over 90 Days	Total
1.	NOT APPLICABLE	31 00 Days	01 70 Days	Over 50 Bays	0
2.	THE THE PERSON NAMED IN TH				0
3.					0
4.					0
5.					0
6.					0
7.					0
8.					0
9.					0
10.					0
11.					0
12.					0
13.					0
14.					0
15.					0
16.					0
17.					0
18.					0
19.					0
20.					0
21.					0
22.					0
23.					0
24.					0
25.					0
26.					0
27.					0
28.					0
29.					0
30.					0
31.					0
32.					0
33.					0
34.					0
35. 36.					0
37.					0
38.					0
39.					0
40.					0
41.					0
42.					0
43.					0
44.					0
45.					0
46.					0
47.					0
48.					0
49.					0
50.					0
51.					0
52.					0
53.					0
54.					0
	Total - Individual Listed Receivables	0	0	0	0

## SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables

	1 Name of Debtor	2 31-60 Days	3 61-90 Days	4 Over 90 Days	5 Total
1.	NOT APPLICABLE				0
2.					0
3.					0
4.					0
5.					0
6.					0
7.					0
8.					0
9.					0
10.					0
11.					0
12.					0
13.					0
14.					0
15.					0
16.					0
17.					0
18. 19.					0
20.					0
21.					0
22.					0
23.					0
24.					0
25.					0
26.					0
27					0
27. 28.					0
29.					0
30.					0
31.					0
32.					0
33.					0
34.					0
35.					0
36.					0
37.					0
38.					0
39.					0
40.					0
41.					0
42.					0
43.					0
44.					0
45.					0
46.					0
47.					0
48.					0
49.					0
50.					0
51.					0
52.					0
53.					0
54.					0
55.	Total - Individual Listed Receivables	0	0	0	0

#### SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter on the line titled, "Aggregate Accounts Not Individually Listed-Due." Report accounts payable from the initial date of billing or due date under contract.

	1	2	3	4	5	6
	Name of Debtor	31-60 Days	61-90 Days	91-120 Days	Over 120 Days	Total
1.	NOT APPLICABLE					0
2.						0
3.						0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
111.						0
12. 13. 14.						0
13.						0
14.						0
15. 16.						0
16.						0
17.						0
18.						0
19.						0
19. 20. 21. 22. 23.						0
21.						0
22.						0
23.						0
24.	Total - Individual Listed Payables	0	0	0	0	0

SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

	1	2	3
Type of Claim	Reported Claims in Process of Adjustment	Estimated Incurred but Unreported	Total - Unpaid Claims (Columns 4+5 of Section II)
1. Inpatient Claims			0
2. Physician Claims			0
3. Referral Claims			0
4. Other Medical	775	32,315	33,090
5. TOTAL	775	32,315	33,090

#### SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

<u> </u>	TITLE I DID OF	0231221120 0112	1112 1112 1	1000121111	122 121 (1 (0122	01(21)
			Unpaid Claims	During the Fiscal		
	Claims Paid During	g the Fiscal Year	Y	l'ear		7
1	2	3	4	5	6	Estimated
Type of Claim	On Claims Incurred	On Claims	On Claims	On Claims	Total Claims	Liability of
	Prior to the first day	Incurred During	Unpaid Prior to	Incurred During	(Paid and Unpaid)	Unpaid Claims
	of the Current	the Fiscal Year	the first day of	the Year	for the Previous	Prior to the first
	Fiscal Year		the Previous		Fiscal Year	day of the Prior
			Fiscal Year		(2+4)	Year
6. Inpatient Claims	Not Applicable				0	
7. Physician Claims					0	
8. Referral Claims					0	
9. Other Medical					0	
10. TOTAL	0	0	0	0	0	0

#### SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED\*

	1	2	3	4	5	6	7
		Beginning					
		Balance		Deduct -			<b>Ending Balance</b>
		Number of Claims	Add - Claims	Claims paid	Deduct - Claims		Number of claims
	Month Ending	in inventory on the	Received during	during the	denied during the		in inventory at the
11.		1st of each month	the month	month	month	Adjustments	end of the month
12.							0
13.	NOT APPLICABLE						0
14.							0
15.							0
16.							0
17.							0
18.							0
19.							0
20.							0
21.							0
22.							0
23.							0

<sup>\*</sup> Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

### SCHEDULE H - AGING OF ALL CLAIMS

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

	1	2	3	4	5	6
1.	Month Ending	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
2.						0
3.	NOT APPLICABLE					0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
13.						0

#### SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

	Reported A	ccrual			
	1	2	3	4	5
					Liability
					(Based on
		Total Medical	Amount	Difference -	plan's lag
	Quarter Ending Date	Liability*	Paid-To-Date	Column (2-3)	table)
1.	NOT APPLICABLE		XXX	0	
2.	Previous			0	
3.	Previous			0	
4.	Previous I (marters			0	
5.	Previous 4 Charles			0	
6.	Previous 5 Charles			0	
7.	Previous 6 Countries			0	
8.	Previous / Charles			0	

<sup>\*</sup> Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ORGANIZATION

Ameritas Managed Dental Plan, Inc., (the "Company") formerly Consolidated Health Services, Inc., was 5. organized April 4, 1967, for the purpose of obtaining dental health services for grouprs, associations, 6 and individuals. Effective October 1, 1986, the Company converted from not-for-profit tax exempt status to for-profit taxable status. The Company initially issued 20,000 shares of common stock at the time of

8. this conversion.

#### 10. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

11. Revenue Recognition: Fees and expenses for health care are recorded as premiums earned and costs 12. incurred.

14. Income Taxes: The Company files a consolidated life/non-life tax return with Ameritas Life Insurance 15. Corp., and its subsidiaries. An agreement among members of the consolidated group provides for 16. allocation of consolidated tax results. The current income tax expense or benefit (including effects of 17. capital gains and losses and net operating deductions) is apportioned generally on a sub-group 18. (life/non-life) basis. Provision for deferred taxes is provided, when required, to recognize timing 19. differences of certain income and expenses for tax and financial statement purposes.

20

21. Property, Equipment and Leasehold Improvements: Property, equipment and leasehold improvements 22. are stated at cost and related depreciation is computed over the estimated useful lives of the assets 23. Estimated useful lives are as follows:

24. 25.

Office furniture and equipment 5 to 10 years **Leasehold improvements** 5 years

Depreciation for the quarter ending December 31, 2002 was \$0. 27.

28

26.

#### 29. NOTE C - OTHER ASSETS

30. 31. Other assets consist of a \$55,000 face U.S. Treasury Note, maturing in 2005, held for the purpose of 32. meeting the tangible net equity requirements of the Department of Managed Health Care pursuant 33. to Code Section 1300.76.1. This asset is restricted in use and a release from the Commissioner would be 34. required prior to any use of these funds. The note is being held by a California brokerage service as 35. custodian.

36.

38.

40

#### 37. NOTE D - RETIREMENT PLANS

39. The Company contributed \$7,861.17 to the pension plan during the quarter ending December 31, 2002.

#### 41. NOTE E- EXPLANATION OF IBNR ACCRUAL

42. 43. On the first day of each month, the Ameritas Managed Dental Plan, Inc. portion of the expense of all 44. issed referrals not yet paid or closed (the total incurred amount) is accrued. The total incurred amount 45. is adjusted by a factor which is the percentage of referrals (based on dollar value) which the Company can reasonably expect to be completed.

48. The percentage used to adjust the total incurred expense is recalculated at the end of each quarter based 49. on the actual performance of the previously completed seventeen quarters. For example, at the end of 50. March, the actual performance was calculated using the period of March 1998 through March 2002.

51. 52. 53.

54 55 56. 57.

58.

	1
	OVERFLOW PAGE FOR WRITE-INS
1.	
2. 3.	
4.	
5.	
6.	
7. 8.	
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59.	

#### KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

	1	2	3	4	5
<b>A.</b> 1.	Explanation of the method of calculating	g the provision for incurred and u	nreported claims:		
В.	Accounts and Notes Receivable from of	fficers, directors, owners or affiliat	es, as detailed below:		
	Name of Debtor	Nature of Relationship	Nature of Receivable	Amount	<u>Terms</u>
2. 3.	NONE				
4.					
5. 6.					
0.				1	
c.	Donated materials or services received as detailed below:	by the reporting entity for the per	iod of the financial statemen	ts,	
_	Donor's Name	Affiliation with Reporting Entity	Valuation Method	Amount	
7. 8.	NONE				
9.					
10.					
11.					
D.	Forgiven debt or obligations, as detaile	d below:	Commence of Heavy	1	
	Creditor's Name	Affiliation with Reporting Entity	Summary of How Obligation Arose	Amount	
12.	NONE				
13. 14.					
15.					
E.	Calculation of Tangible Net Equity (TN	NE) and Required TNE in accorda	nce with Section 1300.76 of t	he Rules:	
16.	Net Equity		\$	622,700	
17.	Add: Subordinated Debt		\$	0	
18.	Less: Receivables from officers, directors, and affiliates		\$	714	
19.	Intangibles		\$	0	
20.	Tangible Net Equity (TNE)		\$	621,986	
21.	Required Tangible Net Equity (See Page 22)		\$	73,361	
22.	TNE Excess (Deficiency)		\$	548,625	
F.	Percentage of administrative co	sts to revenue obtained from	n subscribers and enro	llees:	
23.	Revenue from subscribers and en	rollees	\$	869,967	
24.	Administrative Costs		\$	288,631	
25.	Percentage			33	
26.	The amount of health care expe month period immediately prec which were or will be paid to no directly reimbursed to subscrib	eding the date of the report oncontracting providers or		387	
27.	Total costs for health care service preceding six months:	s for the immediately	\$	1,189,588	
28.	Percentage			0	

G.	If the amount of health care expen period immediately preceding the were or will be paid to noncontrac reimbursed to subscribers and en- total costs for health care services months, the following information reports, shall be provided:	1		
29.	Amount of all claims for noncontr reimbursement but not yet process	\$		
30.	Amount of all claims for noncontr reimbursement during the previou	acting provider services denied for s 45 days:	\$	
31.	Amount of all claims for noncontr reimbursement but not yet paid:	acting provider services approved for	\$	
32.	An estimate of the amount of clair services incurred, but not reported		\$	
33.	Compliance with Section 1377(a) such section, as follows:	as determined in accordance with		
34.		Cash & cash equivalents maintained	\$	
35.		Noncontracting provider claims (aggregate of total of items 29 - 32 above)	\$ 0	
36.		Cash & cash equivalents reported to be maintained (120% x Line 35)	\$ 0	
37.		Deposit required (100% of Line 36)	\$ 0	
38.		Excess (deficient) reserves (Line 34 - Line 37)	\$ 0	
	Percentage of premium revenue ea	arned from point-of-service plan contracts:		
39.	Premium revenue earned from poi	nt-of-service plan contracts	\$	
40.	Total premium revenue earned		\$	
41.	Percentage			
	Percentage of total health care expout-of-network services for point-	penditures incurred for enrollees for of-service enrollees:		
42.	Health care expenditures for out-o	f-network services for point-of-service enrollees	\$	
43.	Total health care expenditures		\$	
44.	Percentage			
45.	Point-of-Service Enrollment at en	d of period		
	Total Ambulatory encounters for p	period for point-of-service enrollees:		
46.	Physician			
47.	Non-Physician			
48.	Total		0	
49.	Total Patient Days Incurred for Po	pint-of-Service enrollees		
50.	Annualized Hospital Days/1000 fo	or Point-of-Service enrollees	0	
51.	Average Length of Stay for Point	0		
52.	Compliance with Section 1374.68	(a) as follows:		
53.	Current Monthly Claims Payable for services provided under Point-		\$	
54.	Current monthly incurred but not balance for out-of-network covera provided under Point-of-Service c	ge or services	\$	
55.	Total		\$ 0	
56.	Total times 120%		\$ 0	
57.	Deposit (Greater of Line 56 or min	nimum of \$200,000)	\$	

REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION: TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

	Full Service			Specialized		
	Plans	_		Plans	_	
A.	Minimum TNE Requirement	\$	1,000,000	Minimum TNE Requirement	\$	50,000
В.	REVENUES:					
1.	2% of the first \$150 million of annualized premium revenues	\$		2% of the first \$7.5 million of annualized premium revenue	\$	73,361
	Plus			Plus		
2.	1% of annualized premium revenues in excess of \$150 million	\$		1% of annualized premium revenue in excess of \$7.5 million	\$	0
3.	Total	\$	0	Total	\$	73,361
	HEALTHCARE EXPENDITURES:  8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$[		8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$[	26,779
5.	Plus  4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.  Plus	\$[		Plus  4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.  Plus	\$[	0
	4% of the annualized hospital expenditures paid on a managed hospital payment basis.  Total	\$[ \$[	0	4% of the annualized hospital expenditures paid on a managed hospital payment basis.  Total	\$[ \$[	26,779
8.	Required "TNE" - Greater of "A" "B" or "C"	\$		Required "TNE" - Greater of "A" "B" or "C"	\$	73,361

#### KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

### POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1							
1.	Net Equity	\$	622,700						
2.	Add: Subordinated Debt	\$							
3.	Less: Receivables from officers, directors, and affiliates	\$							
4.	Intangibles	\$							
5.	Tangible Net Equity (TNE)	\$	622,700						
6.	Required Tangible Net Equity (From Line 10 or 13 below)	\$							
7.	TNE Excess (Deficiency)	\$	622,700						
	ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCULA (Complete Section I or II):	ΓΙΟΝ							
I.	Plan is required to have and maintain TNE as required by Rule 1	300.76 (a)(1) o	r (2):						
8.	Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$							
9.	10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$							
10.	Add lines 8 and 9	\$	0						
	II. Plan is required to have and maintain TNE as required by Rule 1300.76 (a)(3): PART A								
11.	Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24)	\$							
12.	10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$							
13.	Add lines 11 and 12	\$	0						
III.	MINIMUM THE REQUIREMENT TO DETERMINE MONTH	LY REPORTI	NG						
14.	Multiply Line 5 (above) by 130%	\$	809,510						
15.	Multiply Line 6 (above) by 130%	\$	0						
16.	Difference (Line 14 - Line 15)  If Line 14 is less than Line 15, then monthly reporting is required	\$	809,510						

## WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1 Full Service <u>Plans</u>	2 Specialized <u>Plans</u>
1.	Health care expenditures for period	\$	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures		
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	0	0
5.	Annualized		
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	\$0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
9.	Less \$150 million		
10.	Multiply by 4%	\$ 0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$0	\$0